

Paul Callaway is no stranger to hard work. After losing his job in 1975, he started thinking about his next step. He and his wife secured a \$1,800 loan and launched their own cleaning business— Callaway Industrial Services was born, and the rest is history.

Today, this certified WBE industrial maintenance contracting company specializes in cleaning, painting, flooring, and general contracting for commercial and industrial clients. It employs more than 70 people in its two locations, Mooresville and Raleigh, which serve hundreds of customers annually across the United States.

"The word 'no' is not in our vocabulary," Paul likes to say.

This is evident in how his company operates and in how the team strives to serve its customers. Callaway Industrial Services is recognized for its quality workmanship and its employees' commitment to excellence, which is one of the main reasons the company has achieved success over the years.

While the company's attention to detail and dedication to unmatched customer service makes it stand out from the competition, Paul shares that their commitment to safety is also a key component to their success. The team, in its majority certified in OSHA 30 and OSHA 10 courses, undergoes rigorous specialty training. It has daily on-the-job meetings to ensure employees know each job's hazards and discuss methods to protect themselves. Because of their strong safety record, which has made them worthy of the NC Department of Labor's Gold Safety Award for nine consecutive years, Callaway Industrial Services has secured more contracts in diverse industries.

Callaway Industrial Services Celebrates 50 Years in Business





Paul believes customer growth and retention have been the foundation of the company's success over the last 50 years. However, none of that growth could have happened without the team of people who have worked together to meet strategic goals. Many employees have become part of the company's fabric, some having worked there for over 20 years.

"We have a highly versatile and trained workforce," Paul explained. "We have compiled a great team that works well together and is specialized in multiple fields."

Callaway Industrial Services' familycentric business model has also been a significant differentiator. "One of my greatest satisfactions," Paul comments, "comes from seeing where we've come from— and watching employees achieve milestones like buying homes, acquiring new cars, and engaging in enjoyable hobbies. We emphasize—above all—that



family comes first in our company. We take care of our employees and their families."

Callaway Industrial Services also has a history of contributing to the communities it serves. It regularly donates to local food banks and other humane services, provides supplies to disaster relief organizations, and supports children's athletic programs.

Looking ahead, nothing but a bright future is on Callaway Industrial Services' horizon.

Paul is happy to say, "We're excited for the next 50 years!"